

## **MKH Partners for Growth**

Creating stronger companies through flexible partnerships.

## **About**

- MKH is a private equity firm founded by two entrepreneurial families and professional investors with over 50 years of combined experience.
- MKH offers a strong combination of family capital and large-scale private equity expertise and resources.
- As flexible investors, we work hard to find the best structure for each investment and do not use a "one size fits all" approach.
- We are a **team of 15+** professionals, headquartered in Miami, FL with an office in Panama City, Panama.

## Model

We actively partner with business owners and leading management teams to cultivate growth of niche industry players and create stronger companies that become regional/national leaders.

# DNA

- Backed by families, powered by professional investors.
- Flexible, straightforward and supportive partners.
- Prioritize people, culture and values.

# **Investment Criteria**



#### **Transaction Types**

- Control buyouts
- Significant minority partnerships
- Carveouts



# Target EBITDA

\$3 to \$30 million



#### **Transaction Size**

\$20 to \$300 million



#### **Select Qualitative Criteria**

- Family / entrepreneur owned businesses
- Rollup opportunities in fragmented markets
- Partnerships with leading management teams
- Consistent revenue growth
- Sustainable competitive advantages
- Diversified customer base



#### Locations

United States, Canada and Latin America

Industries	Sectors of Interest	MKH Investments	Description	Buy and Build?	Founder Transition	Transaction Type
Consumer Services	Home-based services (e.g. roofing, waterproofing, etc.), vacation rental management, multi-unit concepts, aftermarket auto, education and training, etc.	CLEAN STREAK VENTURES (Realized)	Express car wash platform sold in 2021; achieved 10x EBITDA growth and completed 7 acquisitions	•	•	Control
		CULOS CAN.  CULOS CAN.  CENTRE WAX. CENTER PARTNERS  CENTRE WAX. CENTRE WAX. CENTRE PARTNERS  CENTRE WAX. CENTRE WAX. CENTR	Multi-unit franchisee of European Wax Center; grew store count ~3.0x and closed 5 acquisitions	•	•	Control
Healthcare Services	Physician practice management (e.g. fertility, cardiology, orthodontics, etc.), contract manufacturing, etc.		Management Services Organization focused on the fertility industry	•	<b>②</b>	Control
Business Services	Field services and testing, facility services, waste management, training and certification, specialty distribution, conference/event planning, contract mfg., etc.	ALLIEDUNIVERSAL	Security services provider (minority co-investment)	•		Minority

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