MKH CAPITAL PARTNERS

MKH Partners for Growth

Creating stronger companies through flexible partnerships.

About

- MKH is a **private equity firm founded by two entrepreneurial families and professional investors** with over 50 years of combined experience.
- MKH offers a strong combination of **family capital** and **large-scale private equity** expertise and resources.
- As **flexible investors,** we work hard to find the best structure for each investment and do not use a "one size fits all" approach.
- We are a **team of 15+** professionals, headquartered in Miami, FL with an office in Panama City, Panama.

Model

We actively partner with business owners and leading management teams **to cultivate growth** of niche industry players and create stronger companies that become regional/national leaders.

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- Backed by families, powered by professional investors.
- Flexible, straightforward and supportive partners.
- Prioritize people, culture and values.

Investment Criteria

Transaction Types
- Control buyouts
- Significant minority partnerships
- Carveouts

Target EBITDA
$3 to $30 million

Transaction Size
$20 to $300 million

Select Qualitative Criteria
- Family / entrepreneur owned businesses
- Rollup opportunities in fragmented markets
- Partnerships with leading management teams
- Consistent revenue growth
- Sustainable competitive advantages
- Diversified customer base

Locations
United States, Canada and Latin America

Industries	Sectors of Interest	MKH Investments	Description	Buy and Build?	Founder Transition	Transaction Type
Consumer Services	Home-based services (e.g. roofing, waterproofing, etc.), multi-unit concepts, aftermarket auto, education and training, etc.	CLEAN STREAK VENTURES *(Realized)*	Express car wash platform sold in 2021; achieved 10x EBITDA growth and completed 7 acquisitions	✓	✓	Control
		EUROPEAN WAX CENTER / WAX CENTER PARTNERS	Multi-unit franchisee of European Wax Center; grew store count ~3.0x and closed 5 acquisitions	✓	✓	Control
Healthcare Services	Physician practice management (e.g. fertility, cardiology, orthodontics, etc.), behavioral health (ABA, SUD), contract manufacturing, etc.	fertilitas NETWORK *(Realized)*	Management Services Organization focused on the fertility industry	✓	✓	Control
Commercial & Facility Services	Non-discretionary & recurring services for the built environment: test-inspection-certification-compliance (TICC), skilled & semi-skilled trades, infrastructure & utility, environmental, water/wastewater, specialty distribution, etc.	ALLIED UNIVERSAL	Security services provider (minority co-investment)	✓		Minority

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